

# 10 steps to prepare your home for Sale



- 1 Getting your home ready: take care of any repairs you know need to be done.
- 2 Get your head ready: This is your home and it will be emotional so it is best prepare yourself for the business side of the sale and not the personal.
- 3 Make sure your home is available at times that your potential buyer's are available to view it. Make sure it is available during the day even if your not. Although don't be too accommodating if you have an event you don't want to worry about showing your home during that event.
- 4 Upgrades make your home stand out, bathrooms and kitchens sell homes so make sure yours are outdated.
- 5 Curb appeal, is your yard nicely manicured? Trim bushes, cut the grass and weed out those flower beds. Even add a fresh layer of mulch in all of the beds to make it all pop.
- 6 Shutters on the windows faded from the sun? They need a quick easy fresh coat of paint to increase that curb appeal
- 7 Paint on your railing or columns peeling or rusty? This quick and easy fix will make sure your potential buyers aren't deterred at the front steps
- 8 Are your appliance out dated? You may need these updated for a visual appeal and to stand apart.
- 9 Your walls could probably use a fresh coat of neutral paint, particularly in the main living areas. Tone down any rooms with crazy wallpaper or paint these can deter a potential buyer because they will see themselves having to come in and update immediately which could be a turn off.
- 10 Consider hiring a stager to give you advice on decluttering or changing colors or updating before your home goes on the market.

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